

SEAT MANAGEMENT

ULTREYA IDENTITY

Ultreya Solutions Group is an integrity-based organization dedicated to adding value to our clients by delivering success. Ultreya's mission is to provide a solutions-focused approach to achieve goals-oriented business results for its clients. Ultreya becomes a Partner with its clients assisting and helping them to complete their journey or mission. Ultreya – Onward!!!

WHAT IS SEAT MANAGEMENT?

Ultreya's Seat Management Program is a process for coordinating support in your organization by integrating the procurement, installation, connectivity, functionality, and maintenance of hardware, software, and accessories for each workstation.

SEAT MANAGEMENT PRODUCTS

The following is a list of equipment included, but not limited to:

Products:

- Desktops and Laptops
- Servers
- Printers
- Software
- Variety of Accessories
- Specialized Technology

Services:

- Network
- Installation
- De-installation/Disposal
- Helpdesk
- Warranty

Any product or service can be tailored to your organization!

STAGES OF TECHNOLOGY

Ultreya SEAT Management provides a solid method to address technology through the following stages:

Assessment and Strategy

- Technology Assessment
- Gap Analysis
- Strategic Technology Plan

Procurement and Installation

- Emerging Technology
- Place and Track Orders
- Delivery and Installation

Operation and Maintenance

- Warranty and Service Support
- Technical Helpdesk Support
- Technology Asset Management
- Upgrades and Refreshes

FINANCIAL CONSIDERATION

There are a variety of costs to consider in building technology within your company; some costs are more obvious than others:

- Initial cost of workstation
- Financing
- Shipping and Handling
- Service Fees/Annual Renewals
- Updates/Upgrades
- Installation/De-installation
- Warranty and Service Support
- Personnel to manage the effort

SEAT MANAGEMENT BENEFITS

- On-going monthly expense, rather than upfront capital outlays
- More technology flexibility
- Worry free maintenance and support
- Less internal personnel time to manage efforts
- Less research time to determine technology needs
- Single vendor vs. multiple vendors
- Lower Total Cost of Ownership (TCO)